



Become an Independent **BUSINESS DEVELOPMENT SPECIALIST**

The future for sales professionals



ABOUT THE OPPORTUNITY

Becoming a **Business Development Specialist** under License with the NSBC is truly rewarding and fruitful. If your dream is to operate your own business and are skilled in sales, there is a business opportunity for you at the NSBC. For high achievers, the rewards will be plentiful - the potential to earn a six-figure income, and the satisfaction of making a positive impact to small businesses throughout the nation!

It's a unique opportunity to become an integral part of a meaningful, respected and fast moving organisation, at the same time enjoying substantial rewards for your entrepreneurial efforts.

Come join us and be part of something BIG!



THE ROLE OF BUSINESS DEVELOPMENT SPECIALIST

The NSBC offers an unmatched Business Opportunity to select individuals. The Business Development Specialist under license with the NSBC plays a key role in building South Africa's most powerful community of SMEs. You'll work hand-in-hand with SMEs, playing a major role in their success to reach their goals. The primary function is to network with SME's and recruit them through various exciting ways to become Members of the NSBC. The task is easy, fun and financially rewarding. It's about giving them the extra edge in their quest for success. During a no-obligation opportunity presentation, we will show you what it takes and exactly how you can become a highly successful mobile entrepreneur as a Business Development Specialist under license with the NSBC. Come join us and be part of something BIG!



DO YOU FIT THE PROFILE?

The selection process is inclined towards applicants who have sound sales experience and a good track record, who are:

- Self-motivated
- Success driven
- Excellent communicators
- Outgoing and enjoy networking

If you enjoy meeting people, helping others, doing deals and having fun while you earning an above average income...then this opportunity is certainly for you.

WHAT IS THE START UP INVESTMENT?

The start-up investment is the cost to train and implement a new Business Development Specialist (NSBC Licensee).

Total Investment:
R 47,500.00 (Incl. VAT)



Your new business includes:

- National training and implementation day
- Personalised business cards (100)
- Personalised Microsoft Exchange e-mail: eg. john.doe@nsbclicensee.co.za
- Personalised and branded e-mail signature
- Personalised NSBC Licensee Dashboard for complete management of your business
- On-going support
- NSBC Premier Member status



FREQUENTLY ASKED QUESTIONS

What does it take to succeed?

If you are sales and people orientated, success driven, outgoing and enjoy networking with others, self-motivated and prepared to do the activity and hard work, you will have all the ingredients to become highly successful.

Can I operate this business part-time?

Yes, it is a great full or part-time opportunity. If you choose to remain a full time employee and operate your business part-time, this is absolutely fine. This will also prove to be a very successful business model if you have sufficient spare time on your hands. Remember, this is all about the activity.

Am I limited to an area?

You can operate anywhere in the country. This is the perfect scenario for total flexibility.

Must I attend the National Training and Implementation Day?

Yes, it is a pre-requisite that you attend this training and implementation session.

Will there be on-going training and support?

At any time during office hours, support is available. Just e-mail support@nsbc.org.za or contact the support centre on 0861 NSBC SA and a support consultant will assist you.

What are the earnings potential?

Like any business, earnings are proportional to personal effort. For high achievers, the rewards will be plentiful – the potential to earn a six-figure income and the satisfaction of making a positive impact to small businesses throughout the nation! We will show you the potential during a no-obligation opportunity presentation.

HOW DO I GET STARTED?

If you are seriously interested, please complete the Online Assessment.

[CLICK HERE](#)



You should be ready to start within 4 weeks!

